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**Is the Balassa-Samuelson Hypothesis still relevant?
Cross-country evidence from 1950 -2017**

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Abstract. We revisit the Balassa and Samuelson hypothesis based on the relationship between real exchange rate and total factor productivity relative to the United States and investigate with panel data set of 182 countries from 1950 to 2017. Results, suggest that there is an inverse relationship between the two, an increase in productivity results in an increase in real exchange rate and the findings supports the hypothesis. We use a range of tests including Arellano-Bond Dynamic Panel Data (both fixed and random effect) estimator and findings validates the hypothesis. All these additional tests confirm that the relationship between real exchange rate and relative factor productivity are related in the long-run also.

Keywords. Balassa-Samuelson effect; Exchange rate, Fixed effect model, Random effect model, Trade and globalization.

JEL. C15, E31, F31, F41.

1. Introduction

Given the trend worldwide towards increased trade and globalization, improvement of transportation and infrastructure, and with the improvement in communication technology over the past decades, it is important that we revisit one of the most prominent hypothesis in international trade and economics, the Balassa and Samuelson (B-S) hypothesis and to understand and illustrate the current trends in international trade and the dynamics exchange rate movements as the overall relationship between different countries in large parts depend on economic relationship.

Our study is broad based than studies extant in the economic literature as the data consist of both developed and developing countries for 182 countries¹, all across the globe, covering the period 1950 to 2017 with 6,006

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¹ List of 182 countries presented in the Appendix.

observations. In prelude to our study, we observe that the exchange rate of home country appreciates when its total factor productivity (TFP) increases, relative that of the U.S. We find support for the BS Hypothesis from both the linear (simple) and the non-linear (quadratic) models and in both fixed and random effect models, but the Hausman test results favor random effect model. Panel Unit root tests show that the variables are stationary. Johansen Panel Co-integration (Kao-approach) test also show that the series are co-integrated. The Arellano-Bond Dynamic Panel Data Estimators confirm the inverse relation between the exchange rate and the productivity variables.

This paper is structured as follows. Literature review presented in the section 2 of the paper followed by Data and Methodology in section 3. Then Estimation results are analyzed in section 4 and finally section 5 presents the conclusion of the study.

2. Literature review

Many studies in the past have investigated the B-S effect in groups of developing countries with United States as the reference point. Drine & Rault (2003), tested the B-S hypothesis using annual data from the period 1990-1999 for 20 Latin American countries, and found that the hypothesis holds not only for the whole area, but also for Central American and South American groups of countries when considered separately. Garcia-Solanes & Torrejon-Flores (2007) remarked that improvements in the tradable sector productivity are normally linked to economic growth, which implies a relationship between relative economic development and the real exchange rate. As a result, it is expected that countries growing faster will tend to experience real exchange rate appreciations with respect to others countries. Garcia-Solanes & Torrejon-Flores (2009) conducted an in depth literature review of BS hypothesis and found that the best results supporting the hypothesis occur in the context of economics that grow at very divergent speeds, such as, Japan and Germany, compared to the USA in the post-World War II period, which was studied by Hsieh (1982) and Marston (1987). Another example is the case of some South East Asian countries compared with Japan during the seventies and eighties, studied by Ito, Isard & Symansky (1997). The last example came from the comparison of Central and Eastern European countries compared with Germany since the early nineties. Halpern & Wyplosz (2001), Kovacs (2002), Egert (2002a, b), Mihaljek & Klau (2003), Egert *et. al.*, (2002). Calderon & Schmidt-Hebbel (2003) provides empirical evidence on macroeconomic policies and results in Latin America and the Caribbean (LAC), based on recent data for the region and the world at large. The authors argue that there is evidence that capital inflow affects growth positively, but that also there is evidence that growth gives feedback to capital inflows creating the possible bias of endogenous regressors. Choudhri & Khan (2005) study finds that the traded-nontraded productivity differential is a significant determinant of the relative price of

nontraded goods, and the relative price in turn exerts a significant effect on the real exchange rate. The terms of trade also influence the real exchange rate. These results provide strong verification of Balassa-Samuelson effects for developing countries. Alberola & Tyrväinen (1998), Chinn & Johnston (1999) and MacDonald & Ricci (2001) obtained positive results for the whole general BS proposition, but Canzoneri, Cumby & Diba (1999) found favorable evidence only for that part of the hypothesis that links the productive differential with the relative price of the tradable and non-tradable sectors. Heston, Nuxoll & Summers (1994) found that the difference between tradable and non-tradable prices moved with the income levels of OECD countries, which is consistent with the results of Canzoneri, Cumby & Diba (1999). Recent studies like Gubler & Sax (2019) paper reconsiders the Balassa-Samuelson (BS) hypothesis. The authors analyzes an OECD country panel from 1970 to 2008 and compare three data sets on sectoral productivity, including newly constructed data on total factor productivity. Overall, their within- and between-dimension estimation results do not support the BS hypothesis. For the time since the mid-1980s, they find a robust negative relationship between productivity in the tradable sector and the real exchange rate, even after including the terms of trade to control for the effects of the home bias. Earlier, supportive findings may depend on the choice of the data set and the model specification. Couharde *et. al.*, (2020) article highlights the guidance note outlines the construction and contents of RPROD. RPROD is a global database that complements EQCHANGE, by providing additional measures of the Balassa-Samuelson effect. Josip (2020) paper surveys empirical evidence on the Harrod-Balassa-Samuelson effect. The survey encompasses the published empirical work on the phenomenon since its (re)discovery in 1964. Results of the survey indicate that growing body of evidence definitely points towards professional rethinking about the significance of the Harrod-Balassa-Samuelson effect. Costa *et al.*, (2019) paper states that the lack of Purchasing Power Parities (PPPs) at regional level, regional Gross Domestic Product (GDP) figures have been traditionally adjusted using national PPPs and their paper tries to overcome this problem by estimating PPPs at subnational level for OECD countries through a new method which uses publicly available data and is based on the Balassa-Samuelson hypothesis.

Zayed, *et. al.*, (2018) paper's objective is to analyze the influence of real exchange rate changes on relative price, relative productivity, government share and terms of trade in Bangladesh during 1972-2016 by applying the Johansen long-run test for co integration. The results suggest that there exists a long-run relationship among the said variables. Berka, Devereux, & Engel, (2018) study investigate the link between real exchange rates and sectoral TFP for Eurozone countries. They show that real exchange rate variation, both cross-country and time-series, closely accords with an amended Balassa-Samuelson interpretation, incorporating sectoral productivity shocks and a labor market wedge. Their findings contrast with

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previous studies that have found little relationship between productivity and real exchange rates among high-income countries that have floating nominal exchange rates. Caputo (2018) looks in the aftermath of the 2008–2009 financial crisis, several emerging economies experienced substantial real exchange rate appreciations, the author conclude that appreciation episodes, in the aftermath of the 2009 financial crisis, can be explained by two elements: (i) an improvement in fundamentals and (ii) a correction of past misalignments. Hence, the real appreciation observed since 2010 was driven, mostly, by fundamental elements. Mariarosaria (2015) paper explores the role of economic fundamentals, included in the transfer effect theory, in explaining medium/long-run movements in the Real Effective Exchange Rates in the EU over the period 1994–2012. They find that the coefficients of the determinants are extremely different across groups in magnitude and sometimes in sign as well and the transfer theory does not hold for periphery and the Central and Eastern European countries (CEECs). Guo & Hall (2008) investigated the BS-effect on the annual measures of Chinese inflation and industry input on regional and sectoral basis for the period 1985–2000. Utilizing the Asea & Mendoza (1994) framework combined with non-stationary panel data techniques, the authors found empirical results that support the BS-effect and also found that the restrictions of the models are rejected. Fazio, McAdam & MacDonald (2007) examined the relationship between real exchange rate and three variables including trade balanced, productivity and markup. Using a cointegration-based framework that builds of a panel dynamic OLS technique, authors found mixed evidence between the real exchange rate and the fundamentals and the authors found that a productivity increase produces a currency depreciation. Bordo *et.al.*, (2017) using historical data for over hundred years and 14 countries estimates the long-run effect of productivity on the real exchange rate. They find large variations in the productivity effect across four distinct monetary regimes in the sample period. Choudhri, & Schembri (2010) study examines how the Balassa–Samuelson hypothesis is affected by a modern variation of the standard model that allows product differentiation (within the traded and nontraded goods sectors) with the number of firms determined exogenously or endogenously. Ricci, Milesi-Ferretti, & Lee, (2013) study employed the newly constructed measures for productivity differentials, external imbalances, and commodity terms of trade to estimate a panel cointegrating relationship between real exchange rates and a set of fundamentals for a sample of 48 industrial countries and emerging markets. They find evidence of a strong positive relation between the consumer price index-based real exchange rate and commodity terms of trade. Caselli (2018) study motivated by a Ricardian framework, the paper finds that countries with exports similar to those of China experience a loss in competitiveness compared with countries with a different trade structure. Mariarosaria (2017) article studies the impact of real effective exchange rate misalignments, based on determinants including different

types of foreign capital inflows, on GDP growth in the EU using a panel of 27 EU countries for the period 1994–2012, with annual frequency. The author concludes that core countries have been only slightly undervalued from the crisis onwards, while the periphery was overvalued. Dumrongrattikul & Anderson (2016) study examines real exchange rate responses to shocks in exchange rate determinants for fourteen Asian developing countries. They find that trade liberalization generates permanent depreciation, and higher government consumption causes persistent appreciation. Natal *et al.*, (2015) conduct an empirical investigation of the determinants of the Swiss franc real exchange rate. Results stemming from a co-integration approach point to terms of trade and relative government spending as the most significant explanatory variables. Balassa-Samuelson effects do not play any significant role. Ito *et.al.*, (1997) suggests that applicability of the Balassa-Samuelson hypothesis to a particular economy depends on the development stage of the economy. It is especially applicable when a resource less open economy is growing fast by changing industrial structure and export composition.

3. Data and methodology

We collected a panel dataset data for 182 countries from all across the world including developed and developing countries covering the period 1950 to 2017 for 6,006 observations from Penn Online database. In order to account for countrywide heterogeneity, we used panel data models, the fixed effect and the random effect models. Use of such panel data allowed us to generalize the result for many countries. We approximated a simple version of the model and a quadratic version. We alternately use CTFP (TFP level at current PPP's relative to USA and CWTFP (Welfare-relevant TFP levels at current PPPs relative to USA as independent variables. The dependent variable, XR_e is defined as real exchange rate, which is the nominal exchange rate (currency/USD (market-estimated) adjusted by GDP deflator.

Thus the simple model is specified as

$$\text{Exchange rate} = \beta_1 + \beta_2 \text{ Productivity Index} \quad (1)$$

We do not show the time and country level effects in equation (i) for simplicity sake. Exchange rate variable is measured as home currency per US dollar and TFP-productivity of given country is relative to the US-productivity. Therefore, the beta-2 coefficient (slope) should be negative and significant if B-S Hypothesis is true, which implies that an increase in relative productivity of given country compared to the US productivity will cause appreciation of home country currency.

The quadratic model – extended model is

$$\text{Exchange rate} = \beta_1 + \beta_2 \text{ Productivity Index} + \beta_3 + \text{Productivity Index}^2 \quad (2)$$

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In order to test, if the impact of productivity changes on the real exchange rate is linear or non-linear (quadratic) we test the quadratic model in equation (ii). We include the non-linear (quadratic model) to check if our findings from the simple model change drastically or not. If beta-3 coefficient is statistical significant, then we know that the relationship is non-linear. Sign of this variable will tell us if we have a U-shape or Inverse-U shape curve. We conduct the Hausman-test to choose between the random effect model and the fixed effect model.

In the next step, we conduct panel unit-root tests(panel data version) on each series to see if they are stationary or not. Several versions of the Dicky-Fuller tests are conducted. Then we apply the Kao-test to check for co-integration between variables. In the last step, we run the Arellano-Bond Dynamic Panel Data model to confirm the long-run relationship between the XR_e and CTFP or XR_e and CWTFP.

4. Empirical analysis

In Table 1, we present the summary statistics of the variables included in this study. This is a large data set with approximately 6,006 rows of observations.

Table 1. *Summary statistics*

| Variable | Obs | Mean | Std. Dev. | Min | Max |
|----------|-------|----------|-----------|-------|----------|
| xr | 9,985 | 243.1362 | 1342.97 | 0.00 | 33412.96 |
| ctfp | | | | | |
| cwtfp | 6,006 | 0.702 | 0.273 | 0.108 | 2.255 |
| ctfp_sq | 6,006 | 0.592 | 0.543 | 0.00 | 13.048 |
| cwtfp_sq | 6,006 | 0.567 | 0.46 | 0.012 | 5.085 |

In Table 2, we present the correlation coefficients. The correlation between real exchange rate (XR_e) and the productivity index (CTFP) is -0.1285. The correlation between exchange rate and square of total factor productivity (CTFP_SQ) index is -0.1013. On the other hand, the correlation between exchange rate (XR_e) and the alternative measure of productivity (CWTFP) and square of productivity (CWTFP_SQ) is -0.1468 and -0.1231, respectively.

Table 2. *Correlation coefficients*

| | xr | ctfp | cwtfp | ctfp_sq | cwtfp_sq |
|----------|---------|--------|--------|---------|----------|
| xr | 1 | | | | |
| ctfp | -0.1285 | 1 | | | |
| cwtfp | -0.1468 | 0.895 | 1 | | |
| ctfp_sq | -0.1013 | 0.9325 | 0.7658 | 1 | |
| cwtfp_sq | -0.1231 | 0.8368 | 0.9558 | 0.7743 | 1 |

In Table 3, we present the estimation results of simple (linear) models described in equation (i). The coefficients of the productivity index (CTFP) and alternate welfare based measure CWTFP) is negative and statistically significant (level of significance 1 percent) across all the models (both fixed

and random effect). This supports the B-S Hypothesis, that is, there is an inverse relationship between labor productivity and exchange rate. Hausman test reveals that the random effect model is preferred².

Table 3. *Simple model*

| Fixed Effect | | | | |
|---------------|-------------|-----------|--------|---------|
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | -202.378 | 73.347 | -2.760 | 0.006 |
| Constant | 375.000 | 53.852 | 6.960 | 0.000 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | -233.138 | 71.173 | -3.280 | 0.001 |
| Constant | 406.810 | 85.876 | 4.740 | 0.000 |
| Fixed Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | -270.735 | 79.455 | -3.410 | 0.001 |
| Constant | 420.919 | 57.291 | 7.350 | 0.000 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | -307.290 | 77.036 | -3.990 | 0.000 |
| Constant | 454.312 | 87.315 | 5.200 | 0.000 |

In Table 4, we present the estimation results of extended (quadratic) models presented in equation (ii). We include the extended version to check if the results of the simple model change when we change the model. We do not find different results for any pair of simple and corresponding extended model (compare Table 3 and 4 – corresponding panels). The coefficients of the productivity index are similar (negative and statistically) to those of the linear model as described in Table 3. However, the coefficients of the square of productivity index (CTFP_SQ and CWTFP_SQ) are positive and significant in all models. This implies that there is a U-shape relationship between the XR_e and CTFP and its square term (alternately CWTFP and its square term). These results remain the same in both fixed and random effect models, that is, the relation between the exchange rate and the total factor productivity is not sensitive across models³.

²We have estimated all the models with nominal exchange rates also and get similar signs and significance for the relevant coefficients.

³We re-run the linear and the extended model for a sample of 13 developed countries and 164 developing countries, to compare results. For sake of brevity, we placed the results of the linear (Table 3-B and 3-C) and non-linear (Table 4-B and 4-C) countries separately in the statistical appendix section at the end of the article. List of countries are presented in appendix separately. We find that in tables Table 3-B and Table 4-B, the coefficients of CTFP and CWTFP are positive and significant. This is different from Table 3-C and 4-C, where the coefficient's of CTFP and CWTFP are negative and significant (the same as the overall sample Table 3 and Table 4). Thus we find that for developed countries, the local currency depreciates when productivity increases relative to the US. But for the rest of the developing countries, local currency appreciates for the same change in productivity. Findings for developing countries support the BS hypothesis, but those for developed countries do not. Choudhri & Khan (2005) study presented evidence on this issue based on a panel data sample of 16 developing countries. Their study finds trade influences the real

Table 4. *Extended model*

| Fixed Effect | | | | |
|---------------|-----------|---------|--------|-------|
| CTFP | -539.882 | 189.879 | -2.840 | 0.004 |
| CTFP_SQ | 164.665 | 85.453 | 1.930 | 0.054 |
| Constant | 517.846 | 91.619 | 5.650 | 0.000 |
| Random Effect | | | | |
| CTFP | -603.931 | 183.978 | -3.280 | 0.001 |
| CTFP_SQ | 183.620 | 83.967 | 2.190 | 0.029 |
| Constant | 558.669 | 110.631 | 5.050 | 0.000 |
| Fixed Effect | | | | |
| CWTFP | -991.584 | 267.213 | -3.710 | 0.000 |
| CWTFP_SQ | 400.390 | 141.717 | 2.830 | 0.005 |
| Constant | 699.719 | 114.089 | 6.130 | 0.000 |
| Random Effect | | | | |
| CWTFP | -1067.576 | 257.664 | -4.140 | 0.000 |
| CWTFP_SQ | 427.059 | 138.069 | 3.090 | 0.002 |
| Constant | 740.770 | 127.440 | 5.810 | 0.000 |

Note: Hausman Test prefers Random Effect model

In Table 5 Part (a), the result of Panel Unit-root test for XR_e-series are presented. The null hypothesis states that all panels contains unit roots. The alternative hypothesis states that at least one panel is stationary. Findings are mixed, where Inverse and Modified Chi-square both reject null hypothesis, and all panels contain unit root. But Inverse normal and Inverse logit tests show that we fail to reject null. In Part (b), we test the same two hypothesis for the CTFP-variable and find that all the four Chi-square tests reject the null hypothesis at 10 percent level of significance. In Part (c), the tests for CWTFP shows that we reject null at 1 percent level of significant. Therefore, we conclude that some of these variables are stationary in different panels.

exchange rate providing strong verification of Balassa-Samuelson effects for developing countries. Our findings for 164 developing countries bears similar conclusion.

Table 5. *Panel unit-root tests*

| Panel Unit-root Tests | | |
|--|-----------|---------|
| Part a: Fisher-type unit-root test for xr_e | | |
| Based on augmented Dickey-Fuller tests | | |
| Ho: All panels contain unit roots | | |
| Number of panels | 182 | |
| Ha: At least one panel is stationary | | |
| Avg. number of periods | 54.86 | |
| AR parameter: Panel-specific Asymptotics: T - | | |
| > Infinity | | |
| Panel means: Included | | |
| Time trend: Not included | | |
| Drift term: Not included | | |
| ADF regressions: 3 lags | | |
| | Statistic | p-value |
| Inverse chi-square | 631.757 | 0.000 |
| Inverse normal | 4.782 | 1.000 |
| Inverse logit | 1.981 | 0.976 |
| Modified inv. chi-square | 9.924 | 0.000 |
| Part b: Fisher-type unit-root test for $ctfp$ | | |
| Based on augmented Dickey-Fuller tests | | |
| Ho: All panels contain unit roots | | |
| Number of panels | 116 | |
| Ha: At least one panel is stationary | | |
| Avg. number of periods | 51.32 | |
| AR parameter: Panel-specific Asymptotics: T - | | |
| > Infinity | | |
| Panel means: Included | | |
| Time trend: Not included | | |
| Drift term: Not included | | |
| ADF regressions: 3 lags | | |
| | Statistic | p-value |
| Inverse chi-squared(232) P | 264.474 | 0.070 |
| Inverse normal Z | -1.518 | 0.065 |
| Inverse logit t(579) L* | -1.475 | 0.070 |
| Modified inv. chi-squared Pm | 1.508 | 0.066 |
| Part c: Fisher-type unit-root test for $cwtfp$ | | |
| Based on augmented Dickey-Fuller tests | | |
| Ho: All panels contain unit roots | | |
| Number of panels | 116 | |
| Ha: At least one panel is stationary | | |
| Avg. number of periods | 51.32 | |
| AR parameter: Panel-specific Asymptotics: T -> | | |
| Infinity | | |
| Panel means: Included | | |
| Time trend: Not included | | |
| Drift term: Not included | | |
| ADF regressions: 3 lags | | |

In Table 6, the Johansen Panel Co-integration (Kao-tests) tests results presented for four models separately. The null hypothesis states that no cointegration and alternative hypothesis states that all panels are cointegrated. In Table 6-Part (a) the Kao test for the simple model with XR_e and $CTFP$ shows that we reject null even at 1 percent level of significance. Table 6- Part-(b) presents the Kao test results for the model with XR_e and $CWTFP$. Again we reject the null in all criteria's. Part (c)

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presents result for the quadratic model between XR_e, CTFP and CTFP_{SQ}. Again we reject null for all criteria's. Finally, Part (d) presents the result for XR_e, CWTFP and CWTFP_{SQ}. We get similar result. As a result, we conclude that in the long-run these variables are co-integrated in the long run. The long run relationship between these two variables supports the B-S Hypothesis, there is an impact of changes in relative productivity on the exchange rate in the long-run. This also supports the statistically significant coefficients that we have seen in Table 3 and 4.

Table 6. Cointegration tests

| Part (a): Linear Model with CTFP | | |
|--|------------------------|---------|
| Kao test for cointegration | | |
| Ho: No cointegration | Number of panels | 117 |
| Ha: All panels are cointegrated. | Avg. Number of periods | 49.33 |
| Cointegrating vector: Same | | |
| Panel means: Included Kernel: Bartlett | | |
| Time trend: Not included Lags: 2.28 (Newey-West) | | |
| AR parameter: Same Augmented lags: 3 | | |
| | Statistic | p-value |
| Modified Dickey-Fuller t | 22.384 | 0.000 |
| Dickey-Fuller t | 34.966 | 0.000 |
| Unadjusted modified Dickey-Fuller t | 20.838 | 0.000 |
| Unadjusted Dickey-Fuller t | 40.825 | 0.000 |
| Part (b): Linear Model with CWTFP | | |
| Kao test for cointegration | | |
| Ho: No cointegration | Number of panels | 117 |
| Ha: All panels are cointegrated | Avg. number of periods | 49.32 |
| Cointegrating vector: Same | | |
| Panel means: Included Kernel: Bartlett | | |
| Time trend: Not included Lags: 2.34 (Newey-West) | | |
| AR parameter: Same Augmented lags: 3 | | |
| | Statistic | p-value |
| Modified Dickey-Fuller t | 22.385 | 0.000 |
| Dickey-Fuller t | 34.983 | 0.000 |
| Unadjusted modified Dickey-Fuller t | 20.841 | 0.000 |
| Unadjusted Dickey-Fuller t | 40.829 | 0.000 |
| Part (c): Quadratic Model with CTFP and CTFP _{SQ} | | |
| Kao test for cointegration | | |
| Ho: No cointegration | Number of panels | 117 |
| Ha: All panels are cointegrated | Avg. number of periods | 49.33 |
| Cointegrating vector: Same | | |
| Panel means: Included Kernel: Bartlett | | |
| Time trend: Not included Lags: 2.32 (Newey-West) | | |
| AR parameter: Same Augmented lags: 3 | | |
| | Statistic | p-value |
| Modified Dickey-Fuller t | 22.403 | 0.000 |
| Dickey-Fuller t | 35.001 | 0.000 |
| Unadjusted modified Dickey-Fuller t | 20.854 | 0.000 |
| Unadjusted Dickey-Fuller t | 40.851 | 0.000 |

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In Table 7-Part (a), we run the Arellano-Bond Dynamic Panel Data Estimator to examine the relationship between XR_e and CTFP. The coefficients of CTFP and one period lag of CTFP are not statistically significant. In Table 7-Part (b), we rerun the same model on XR_e and CWTFP. We find similar results as in Part (a).

Table 7. *Arellano-Bond dynamic panel data estimator part*

| (a): XR_e and CTFP | | | | |
|--------------------------|----------|-----------|--------|---------|
| | Coef. | Std. Dev. | z-stat | p-value |
| L1.ctfp | 20.613 | 249.708 | 0.080 | 0.934 |
| ctfp | -237.262 | 239.702 | -0.990 | 0.322 |
| Constant | 389.634 | 56.842 | 6.850 | 0.000 |
| Part (b): XR_e and CWTFP | | | | |
| | Coef. | Std. Dev. | z-stat | p-value |
| L1.cwtfp | -9.210 | 265.148 | -0.030 | 0.972 |
| cwtfp | -276.064 | 262.352 | -1.050 | 0.293 |
| Constant | 435.729 | 59.292 | 7.350 | 0.000 |

Although the literature on BS-hypothesis are quite broad, we feel, our paper stands out in many ways. First, we have worked with a large panel-data set including both the developed and the developing countries. Thus, we focused on how the BS-hypothesis relates to countries that are on a different levels of development. Second, we have employed a host of estimation techniques for panel data-set including fixed and random effect panel data estimation, cointegration and unit-root test for panel data, and Arellano-Bond panel data analysis in a dynamic setting. Third, our use of such panel data techniques implies that the results we get can be applied to different countries. Fourth, we believe that the trading relationship between countries are different and evolve over time as countries develop. Also, structure of economics of countries change with time and countries attain economic development with technological improvement, regulatory changes, trade policy changes etc. Consequently, our study on the BS-hypothesis was in a dynamic settings, in addition to the more conventional fixed and random effect models. Fifth, in the conclusion section of the paper we clearly show how our results relate to the findings of Gubler & Sax (2019). Sixth, policy recommendations are made based the findings of the paper so that countries that are achieving rapid economic development compared to its trading partners can maintain competitiveness in their export market. Given the availability of larger data-sets now, the need to examine the relationship between real exchange rate and relative factor productivity can hardly be overemphasized.

Given the changes that have taken place in international trade, financial liberalization and opening up of national economies to foreign investment and with the collapse of the Berlin Wall in 1989 and demise of Soviet Union in 1991 and left in its place 15 independent states in Eastern Europe and Central Asia, we felt the need to check the BS hypothesis (a long-standing idea), if the results are relevant in today's world and the existing relations still hold. International trade, investment, and economic-relations between

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countries are fluid and they change over time. Every decade is different from the previous one and as a result old ideas need to be revisited, appraised and evaluated. If there is a change, countries should take steps to reposition themselves to take advantage of it or take steps to safeguard their economic interests.

5. Conclusion

Here in this study, we investigated the relationship between real exchange rate and total factor productivity relative to the U.S. with the help of a panel data set of 182 countries for the period 1950-2017. Use of such a large data set including both developed, developing countries, and the use of panel data methodology, makes our findings generally applicable and not just confined to a particular country or region of the world. Our findings supports the B-S Hypothesis. Policy ought to be formulated carefully to diminish the adverse effect of home currency appreciation on export. Countries experiencing such phenomena may look how countries in the past have managed to walk a fine line between achieving high economic growth as well as increasing factor productivity and maintain export-competitiveness simultaneously, especially in countries where export earning plays a significant role in their annual budgets. We suggest to the policy makers in the developing countries experiencing rapid growth with increased productivity of factors have to be careful on the appreciation of value of their country's currency and the potential adverse effect on export and loss of export-competitiveness. Our views and findings are in line with Ito *et. al.*, (1997), Edwards & Levy-Yeyati (2005), Calderón & Schmidt-Hebbel (2003), and García-Solanes & Torrejón (2007) in their studies. Gubler & Sax (2019) study did not find support for the BS-hypothesis. However our study, find that there is support for BS-hypothesis. The mechanism behind BS-hypothesis play stronger role with such wider dispersion of the level of development between countries. One of the limitation, we feel in this study was data availability, we could not report the tradable and non-tradable sectors separately.

Appendix

| Variables | Variable Definitions |
|-----------|---|
| Ctfp | TFP level at current PPPs (USA=1) |
| Cwtfp | Welfare-relevant TFP levels at current PPPs (USA=1) |
| Xr_e | Real Exchange Rate (Nominal Exchange Rate adjusted by GDP deflator) |
| ctfp_sq | ctfp square |
| cwtfp_sq | cwtfp square |

Source: Penn World Tables, 2019 online.

Additional Statistical Tables

Table 3B. Simple model developed country

| Fixed Effect | | | | |
|---------------|-------------|-----------|--------|---------|
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | 195.532 | 21.194 | 9.230 | 0.000 |
| Constant | -127.175 | 18.650 | -6.820 | 0.000 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | 183.930 | 21.420 | 8.590 | 0.000 |
| Constant | -115.449 | 31.973 | -3.610 | 0.000 |
| Fixed Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | 263.425 | 27.535 | 9.570 | 0.000 |
| Constant | -181.316 | 23.613 | -7.680 | 0.000 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | 245.634 | 27.720 | 8.860 | 0.000 |
| Constant | -164.302 | 36.418 | -4.510 | 0.000 |

Table 3C. Simple model developing country

| Fixed Effect | | | | |
|---------------|-------------|-----------|--------|---------|
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | -239.9893 | 85.20339 | -2.82 | 0.005 |
| Constant | 436.7295 | 59.72429 | 7.31 | 0 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CTFP | -264.492 | 82.698 | -3.200 | 0.001 |
| Constant | 456.719 | 99.319 | 4.600 | 0.000 |
| Fixed Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | -304.686 | 90.983 | -3.350 | 0.001 |
| Constant | 477.919 | 62.775 | 7.610 | 0.000 |
| Random Effect | | | | |
| | Coefficient | Std. Err. | t-stat | p-value |
| CWTFP | -334.658 | 88.353 | -3.790 | 0.000 |
| Constant | 499.306 | 100.438 | 4.970 | 0.000 |

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Table 4B. *Developed country extended model*

| Fixed Effect | | | | |
|---------------|-----------|---------|---------|-------|
| CTFP | 2771.875 | 82.970 | 33.410 | 0.000 |
| CTFP_SQ | -1461.891 | 46.260 | -31.600 | 0.000 |
| Constant | -1222.830 | 37.229 | -32.850 | 0.000 |
| Random Effect | | | | |
| CTFP | 2624.869 | 89.669 | 29.270 | 0.000 |
| CTFP_SQ | -1390.379 | 50.071 | -27.770 | 0.000 |
| Constant | -1149.031 | 43.425 | -26.460 | 0.000 |
| Fixed Effect | | | | |
| CWTFP | 3592.835 | 104.862 | 34.260 | 0.000 |
| CWTFP_SQ | -1998.549 | 61.812 | -32.330 | 0.000 |
| Constant | -1524.073 | 44.869 | -33.970 | 0.000 |
| Random Effect | | | | |
| CWTFP | 3020.589 | 128.518 | 23.500 | 0.000 |
| CWTFP_SQ | -1711.085 | 76.136 | -22.470 | 0.000 |
| Constant | -1249.300 | 55.800 | -22.390 | 0.000 |

Note: Hausman Test prefers Random Effect model

Table 4C. *Developing country extended model*

| Fixed Effect | | | | |
|---------------|-----------|---------|--------|-------|
| CTFP | -661.929 | 216.824 | -3.050 | 0.002 |
| CTFP_SQ | 203.168 | 96.011 | 2.120 | 0.034 |
| Constant | 610.405 | 101.491 | 6.010 | 0.000 |
| Random Effect | | | | |
| CTFP | -703.164 | 210.460 | -3.340 | 0.001 |
| CTFP_SQ | 214.217 | 94.460 | 2.270 | 0.023 |
| Constant | 632.129 | 126.181 | 5.010 | 0.000 |
| Fixed Effect | | | | |
| CWTFP | -1145.424 | 301.956 | -3.790 | 0.000 |
| CWTFP_SQ | 464.776 | 159.181 | 2.920 | 0.004 |
| Constant | 794.393 | 125.231 | 6.340 | 0.000 |
| Random Effect | | | | |
| CWTFP | -1190.534 | 292.101 | -4.080 | 0.000 |
| CWTFP_SQ | 477.819 | 155.390 | 3.070 | 0.002 |
| Constant | 814.553 | 143.768 | 5.670 | 0.000 |

Note: Hausman Test prefers Random Effect model

| List of Developed Countries | |
|-----------------------------|-------------------|
| # | Country |
| 1 | Australia |
| 2 | Austria |
| 3 | Belgium |
| 4 | Canada |
| 5 | China |
| 6 | Denmark |
| 7 | Finland |
| 8 | France |
| 9 | Germany |
| 10 | Iceland |
| 11 | Ireland |
| 12 | Luxembourg |
| 13 | Netherlands |
| 14 | New Zealand |
| 15 | Norway |
| 16 | Republic of Korea |
| 17 | United Kingdom |
| 18 | United States |

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| List of Developing Countries | | List of Developing Countries | |
|------------------------------|----------------------------------|------------------------------|----------------------------|
| # | Country | # | Country |
| 1 | Aruba | 42 | Djibouti |
| 2 | Angola | 43 | Dominica |
| 3 | Anguilla | 44 | Dominican Republic |
| 4 | Albania | 45 | Algeria |
| 5 | United Arab Emirates | 46 | Ecuador |
| 6 | Argentina | 47 | Egypt |
| 7 | Armenia | 48 | Spain |
| 8 | Antigua and Barbuda | 49 | Estonia |
| 9 | Azerbaijan | 50 | Ethiopia |
| 10 | Burundi | 51 | Fiji |
| 11 | Benin | 52 | Gabon |
| 12 | Burkina Faso | 53 | Georgia |
| 13 | Bangladesh | 54 | Ghana |
| 14 | Bulgaria | 55 | Guinea |
| 15 | Bahrain | 56 | Gambia |
| 16 | Bahamas | 57 | Guinea-Bissau |
| 17 | Bosnia and Herzegovina | 58 | Equatorial Guinea |
| 18 | Belarus | 59 | Greece |
| 19 | Belize | 60 | Grenada |
| 20 | Bermuda | 61 | Guatemala |
| 21 | Bolivia (Plurinational State of) | 62 | China, Hong Kong SAR |
| 22 | Brazil | 63 | Honduras |
| 23 | Barbados | 64 | Croatia |
| 24 | Brunei Darussalam | 65 | Haiti |
| 25 | Bhutan | 66 | Hungary |
| 26 | Botswana | 67 | Indonesia |
| 27 | Central African Republic | 68 | India |
| 28 | Switzerland | 69 | Iran (Islamic Republic of) |
| 29 | Chile | 70 | Iraq |
| 30 | Côte d'Ivoire | 71 | Israel |
| 31 | Cameroon | 72 | Italy |
| 32 | D.R. of the Congo | 73 | Jamaica |
| 33 | Congo | 74 | Jordan |
| 34 | Colombia | 75 | Japan |
| 35 | Comoros | 76 | Kazakhstan |
| 36 | Cabo Verde | 77 | Kenya |
| 37 | Costa Rica | 78 | Kyrgyzstan |
| 38 | Curaçao | 79 | Cambodia |
| 39 | Cayman Islands | 80 | Saint Kitts and Nevis |
| 40 | Cyprus | 81 | Kuwait |
| 41 | Czech Republic | 82 | Lao People's DR |

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| List of Developing Countries | | List of Developing Countries | |
|------------------------------|---------------------|------------------------------|------------------------------------|
| 83 | Lebanon | 124 | Russian Federation |
| 84 | Liberia | 125 | Rwanda |
| 85 | Saint Lucia | 126 | Saudi Arabia |
| 86 | Sri Lanka | 127 | Sudan |
| 87 | Lesotho | 128 | Senegal |
| 88 | Lithuania | 129 | Singapore |
| 89 | Latvia | 130 | Sierra Leone |
| 90 | China, Macao SAR | 131 | El Salvador |
| 91 | Morocco | 132 | Serbia |
| 92 | Republic of Moldova | 133 | Sao Tome and Principe |
| 93 | Madagascar | 134 | Suriname |
| 94 | Maldives | 135 | Slovakia |
| 95 | Mexico | 136 | Slovenia |
| 96 | North Macedonia | 137 | Sweden |
| 97 | Mali | 138 | Eswatini |
| 98 | Malta | 139 | Sint Maarten (Dutch part) |
| 99 | Myanmar | 140 | Seychelles |
| 100 | Montenegro | 141 | Syrian Arab Republic |
| 101 | Mongolia | 142 | Turks and Caicos Islands |
| 102 | Mozambique | 143 | Chad |
| 103 | Mauritania | 144 | Togo |
| 104 | Montserrat | 145 | Thailand |
| 105 | Mauritius | 146 | Tajikistan |
| 106 | Malawi | 147 | Turkmenistan |
| 107 | Malaysia | 148 | Trinidad and Tobago |
| 108 | Namibia | 149 | Tunisia |
| 109 | Niger | 150 | Turkey |
| 110 | Nigeria | 151 | Taiwan |
| 111 | Nicaragua | 152 | U.R. of Tanzania: Mainland |
| 112 | Nepal | 153 | Uganda |
| 113 | Oman | 154 | Ukraine |
| 114 | Pakistan | 155 | Uruguay |
| 115 | Panama | 156 | Uzbekistan |
| 116 | Peru | 157 | St. Vincent and the Grenadines |
| 117 | Philippines | 158 | Venezuela (Bolivarian Republic of) |
| 118 | Poland | 159 | British Virgin Islands |
| 119 | Portugal | 160 | Viet Nam |
| 120 | Paraguay | 161 | Yemen |
| 121 | State of Palestine | 162 | South Africa |
| 122 | Qatar | 163 | Zambia |
| 123 | Romania | 164 | Zimbabwe |

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